

## FFBH Vostok

January 2016

Data as per 29 January 2016

NAV		Return (%)		Statistics (%)	
NAV	BGN 513,977	Monthly (MoM)*	-3.69%	Standard Deviation*	22.60%
NAV per share	BGN 0.5157	Annual (YoY)*	11.58%	Monthly alpha – MSCI Russia *	-3.53%
		Year-to-date*	-3.69%	Beta (β) – MSCI Russia *	0.636
		Since Inception (annualized)*	-10.81%	R <sup>2</sup> – MSCI Russia *	64.07%
				Sharpe Ratio (0%)*	n.m.

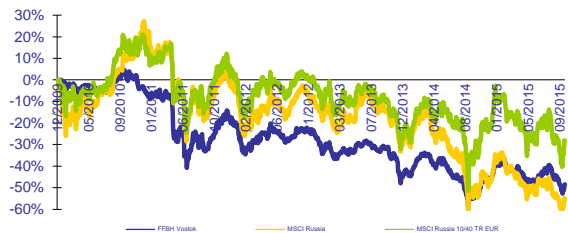
\* Stats based on standard deviation are not published during the first year of existence; for methodologies see notes

### Investment objective overview

FFBH Vostok is a high-yield, actively managed, open-end mutual fund with regional focus on Russia & CIS, inception on Apr 16, 2010. The Fund's investment objective is to achieve high long-term growth, outperforming MSCI Russia Index and bearing medium to high levels of risk. The Fund may have up to 95% in equities and up to 50% invested in bonds.

FFBH Vostok's targets conservative allocation to equities in start 2015 – stock picking state independent "blue-chip" companies, benefitting on cheap Russian ruble.

### FFBH Vostok vs. MSCI Russia 10/40 EUR



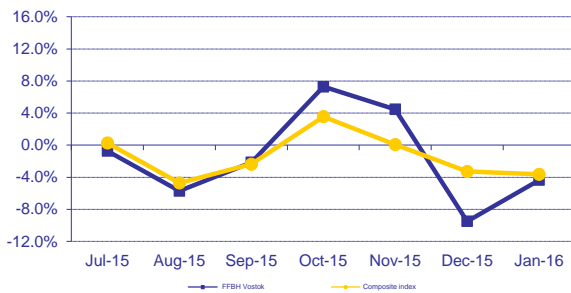
Source: Bloomberg, BSE-Sofia, FFBH Asset Management

### Fact sheet and fee information

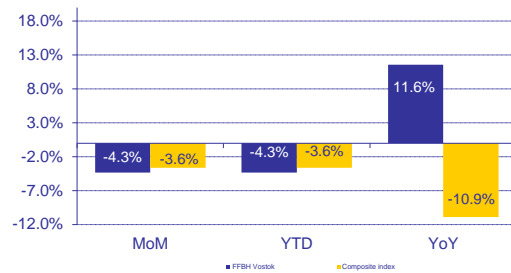
Type	Open-end equity fund	Subscription*	up to BGN 100,000	more than BGN 100,000
Classification	High-yield fund	Entry fee	0.50%	0.00%
Manager	FFBH Asset Management	Holding Period	up to 24 months	over 24 months
Custodian	First Investment Bank	Redemption fee	0.50%	0.00%
Subscriptions/ Redemptions	Every Business Day	Management fee (annual % of average AUM)		2.50%
Incorporation	Bulgaria			

\* Minimum subscription is BGN 50

### MoM return comparison to composite index\*

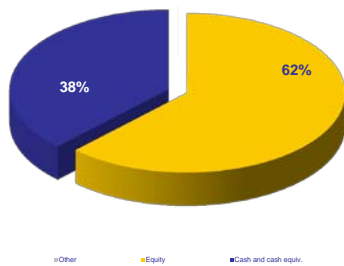


### MoM, YoY and YtD return to composite index\*



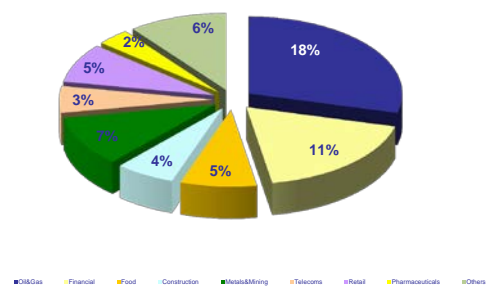
Source: BAAMC, FFBH Asset Management calculations

### Asset Allocation



Source: FFBH Asset Management

### Equity Portfolio



Source: FFBH Asset Management

## FIB Avangard

January 2016

Data as per 29 January 2016

NAV		Return (%)		Statistics (%)	
NAV	BGN 1,169,339	Monthly (MoM)*	-3.64%	Standard Deviation*	10.66%
NAV per share	BGN 0.4929	Annual (YoY)*	-6.34%	Monthly alpha – MSCI EM EE *	-1.71%
		Year-to-date*	-3.64%	Beta (β) – MSCI EM EE *	0.218
		Since Inception (annualized)	-8.27%	R <sup>2</sup> – MSCI EM EE *	28.73%
				Sharpe Ratio (0%)*	-0.19

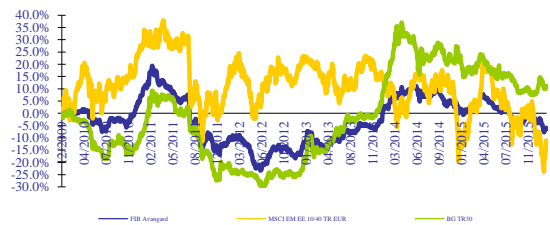
\* see notes

### Investment strategy

FIB Avangard is a high-yield, actively-managed, mutual fund, inception on Nov 11, 2007, whose investment objective is to achieve high long-term growth, bearing medium to high levels of risk. Its portfolio is allocated in Emerging Europe equity with focus on Bulgarian and Russian companies. Tactically, part of its portfolio might be allocated in capital markets that are expected to be among top-performing global regions.

FIB Avangard's investment strategy for 2015 includes high allocation to liquid and financially stable Bulgarian companies, some allocation to developed markets blue chips on valuations and easy global monetary policy.

### FIB Avangard vs. MSCI EM EE 10/40

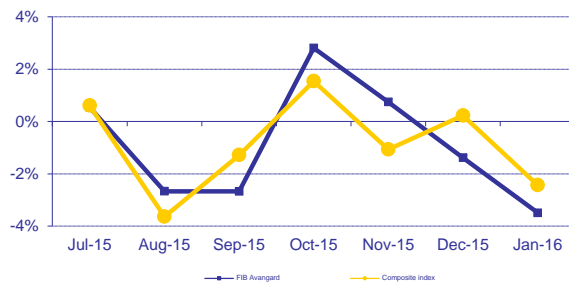


Source: Bloomberg, BSE-Sofia, FFBH Asset Management

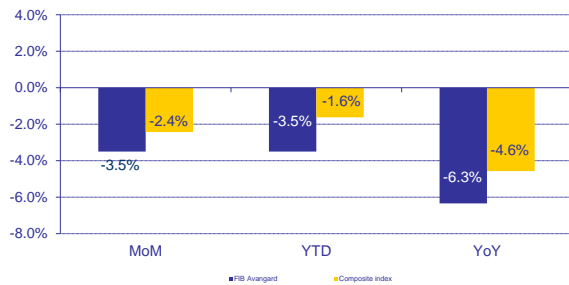
### Fact sheet and fee information

Type	Open-end equity fund	Subscription*	up to BGN 100,000	more than BGN 100,000
FSC Classification	High-yield fund	Entry fee	0.50%	0.00%
Manager	FFBH Asset Management	Holding Period	up to 24 months	over 24 months
Custodian	First Investment Bank	Redemption fee	0.50%	0.00%
Subscriptions/ Redemptions	Every Business Day	Management fee (annual % of average AUM)		3.00%
Incorporation	Bulgaria	* Minimum subscription is BGN 50		

### MoM return comparison to composite index\*

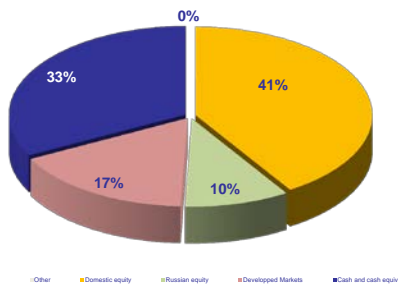


### MoM, YoY and YTD return to composite index\*



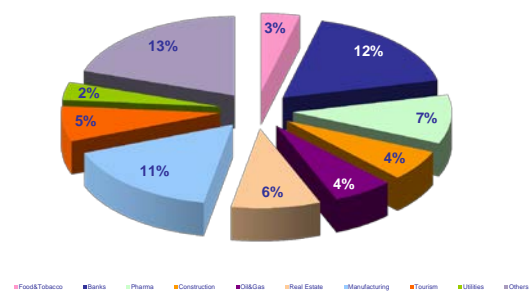
Source: BAAMC, FFBH Asset Management calculations

### Asset Allocation



Source: FFBH Asset Management

### Equity Portfolio



Source: FFBH Asset Management

## FIB Classic

January 2016

Data as per 29 January 2016

NAV	
NAV	BGN 901,385
NAV per share	BGN 0.7772

Return (%)	
Monthly (MoM)*	-1.85%
Annual (YoY)	2.62%
Year-to-date	-1.85%
Since Inception (annualized)	-3.03%

Statistics (%)	
Standard Deviation*	6.46%
Monthly alpha – MSCI EM EE *	0.08%
Beta (β) – MSCI EM EE *	0.132
R <sup>2</sup> – MSCI EM EE *	29.00%
Sharpe Ratio (0%)*	0.10

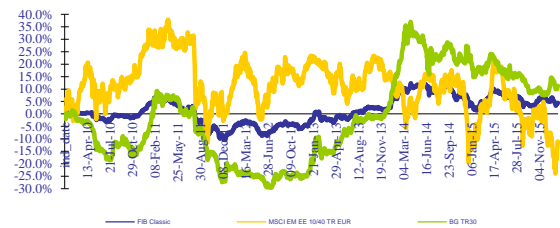
\* see notes

### Investment strategy

FIB Classic is a balanced mutual fund, incepted on Nov 11, 2007, whose investment objective is to achieve long-term growth of Fund's assets, bearing medium levels of risk to its investors. The Fund invests in Emerging Europe equities and bonds.

FIB Classic's investment strategy for 2015 is based on more equity-focused approach by holding equity allocation close to fund's limits. Equities will be concentrated in both Bulgaria on fundamental and sentiment improvement. Some European allocation is accepted in high-yield dividend "blue chips". Bond portfolio is allocated both in emerging market sovereign debt and domestic and foreign corporate bonds.

### FIB Classic vs. MSCI EM EE 10/40



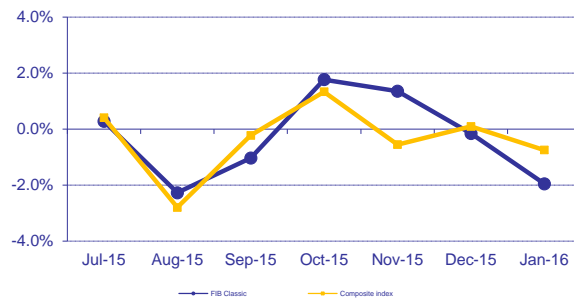
Source: Bloomberg, BSE-Sofia, FFBH Asset Management

### Fact sheet and fee information

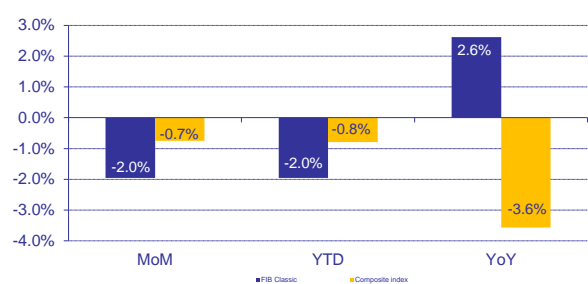
Type	Open-end equity fund	Subscription*	up to BGN 100,000	more than BGN 100,000
Classification	Balanced fund	Entry fee	0.35%	0.00%
Manager	FFBH Asset Management	Holding Period	up to 24 months	over 24 months
Custodian	First Investment Bank	Redemption fee	0.35%	0.00%
Subscriptions/ Redemptions Incorporation	Every Business Day Bulgaria	Management fee (annual % of average AUM)	2.50%	

\* Minimum subscription is BGN 50

### MoM return comparison to composite index\*

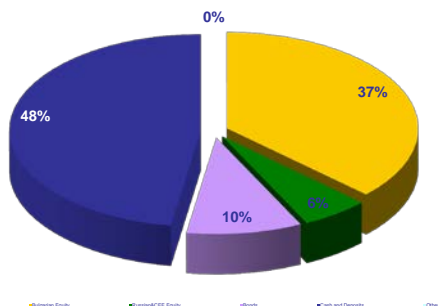


### MoM, YoY and YtD return to composite index\*



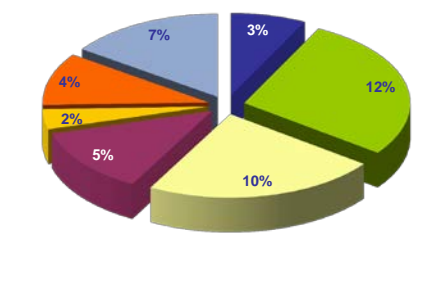
Source: BAAMC, FFBH Asset Management calculations

### Asset Allocation



Source: FFBH Asset Management

### Equity Portfolio



Source: FFBH Asset Management

## FIB Garant

January 2016

Data as per 29 January 2016

NAV	
NAV	BGN 788,464
NAV per share	BGN 1.2119

\* see notes

Return (%)	
Monthly (MoM)*	-1.08%
Annual (YoY)*	3.64%
Year-to-date*	-1.08%
Since Inception (annualized)*	2.37%

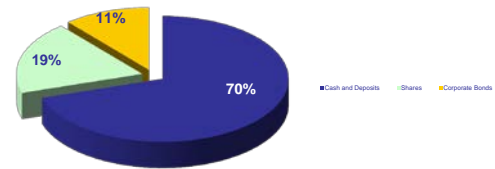
Statistics (%)	
Standard Deviation*	2.53%
Sharpe Ratio (0%)*	1.46
Interest rates (%)	
Sofibor (3 month)	0.24%
Sofibor (12 month)	1.13%

### Yield on selected Bulgarian treasuries (%)

Type	Coupon	Maturity (dd/mm/yy)	Currency	Yield
Treasury	4.00%	30-03-16	EUR	-1.89%
Eurobond	4.25%	09-07-17	EUR	0.02%
Eurobond	2.00%	26-03-22	EUR	1.53%
Eurobond	2.95%	03-09-24	EUR	2.36%
Eurobond	2.63%	26-03-27	EUR	2.81%
Eurobond	3.13%	26-03-35	EUR	3.79%

Source: Bloomberg

### Asset Allocation



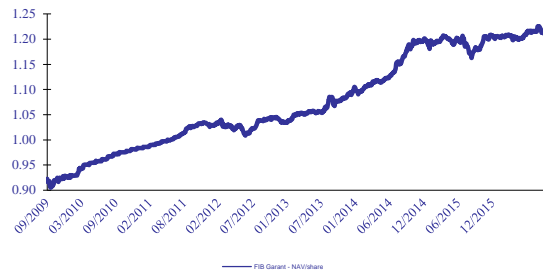
Source: FFBH Asset Management

### Investment objective

FIB Garant is a conservative balanced mutual fund, inception on Nov 11, 2007, whose investment objective is to achieve medium long-term growth of assets, bearing low level of risk. The Fund invests mainly in fixed-income instruments, but it may have up to 20% exposure to equity used to improve its risk-return profile.

FIB Garant's 2015 investment strategy includes significant allocation to equities on valuations and sentiment improvement on BSE . At certain points investments in foreign large cap blue chips can be made but currency risk should be controlled. The decrease in local deposit rates would also lead to an increase the Fund's exposure to foreign corporate and sovereign bonds.

### FIB Garant

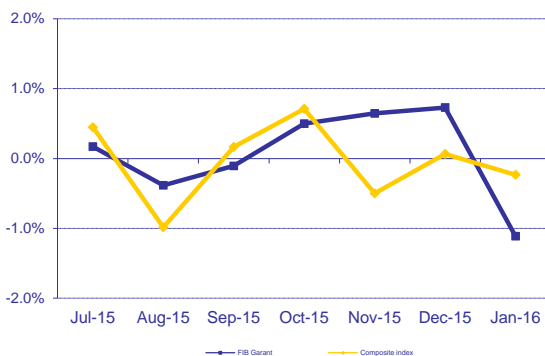


Source: FFBH Asset Management

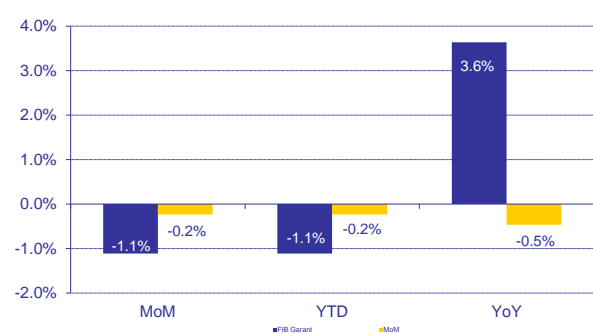
### Fact sheet and fee information

Type	Open-end equity fund	Subscription*	up to BGN 100,000	more than BGN 100,000
Classification	Balanced-conservative	Entry fee	0.15%	0.00%
Manager	FFBH Asset Management	Holding Period	up to 24 months	over 24 months
Custodian	First Investment Bank	Redemption fee	0.15%	0.00%
Subscriptions/ Redemptions	Every Business Day	Management fee (annual % of average AUM)		1.50%
Incorporation	Bulgaria	* Minimum subscription is BGN 50		

### MoM return comparison to composite index\*



### MoM, YoY and YtD return to composite index\*



Source: BAAMC, FFBH Asset Management calculations

## **PORTFOLIO MANAGER'S COMMENT January 2016**

### **MARKET OVERVIEW:**

- Global equity markets were down in January. US markets had the worst start of the year in recorded history after fears about the global economy subdued earnings growth expectations. Developed Europe followed suit with major indices testing August 2015 lows. Relief came towards the end of the month after comments from the European Central Bank that it would 'Review and possibly reconsider' its monetary policy stance in March once its new economic assessment was released.  
The Federal Reserve also moved to assure market participants by adding language in its Federal Open Markets Committee statement that it was monitoring market developments closely. The FED also lowered its unemployment rate target to 4.9% from the 5.2-5.6% range. MSCI Eastern Europe ex Russia lost 2.6% in tandem with global markets.
- The Bulgarian benchmark SOFIX lost 2.8% in anticipation of the Q4 reports due by the end of the month.
- In January oil continued its steep decline losing 5% on oversupply concerns and worries about the state of the global economy. Gold managed to break its correlation with other commodities adding 5.2% for the month in line with expectations for further easing from major central banks.
- The Bank of Japan moved to impose negative interest rates on some of the reserves deposited by banks, prompting a rally in Japanese government bonds with the 10-year benchmark reaching all-time yield lows of 0.114%.

### **PORTFOLIO ALLOCATIONS:**

#### **FFBH Vostok**

- FFBH Vostok lost 3.69% in January. Equity allocated stood at 62.25%.

#### **FIB Avangard**

- FIB Avangard finished the month down 3.64%. Equity allocation was 67.34%.

#### **FIB Classic**

- FIB Classic ended the month down 1.85%. Equity allocation was 42.75%.

#### **FIB Garant**

- FIB Garant lost 1.08% in January. Equity allocation was 18.73%.

### **OUTLOOK & STRATEGY:**

- 2016 has already started with an equity market decline and rise in volatility. We expect volatility to persist during the year fueled by weak investor sentiment and uncertainties about global economic growth. The weak global economic prospects and the deflationary environment are not helping equity prices either as they are putting brakes on the corporate earnings growth. The elevated valuations imply significant growth expectations which are difficult to achieve in the current environment. That said we believe that currently the downside risks are more distinct than price appreciations. In the longer term we reckon that cheap oil is a net positive for the global economy and with expected central bank easing later in the year we should see some relief in equity prices.
- Even though the Bulgarian equity market has not been showing notable correlation with the global markets over the last years, it cannot remain detached from the rest of the world. We see Bulgarian equities trailing any recovery in Western Europe as valuations are not as attractive following the recent sell-off abroad and sentiment remains subdued. It is worth noting that Bulgaria is heavily dependent on oil&gas imports and stands to benefit should current low prices persist.
- The Russian market is also likely to have a difficult year as earnings fail to keep pace with inflation and the depreciation of the ruble erodes euro-measured returns. The oil futures curve shows possible relief on the horizon in the second half of the year.



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- We are watching closely the market developments and if the market sell-off continues we might increase developed European equities as we will focus on value companies and dividend paying stocks.

## NOTES

Monthly return /MoM/ is calculated as the ratio between the NAV/share as per the report date and the NAV per share on the last working day of the previous month.

Annual return /YoY/ is calculated as the ratio between the NAV/share as per the report date and the NAV per share on the last working day of the same month a year ago.

Year-to-date return /YtD/ is calculated as the ratio between the NAV/share as per the report date and the NAV per share on the last working day of the previous year.

Standard deviation is the annualized standard deviation of the weekly return over the last five years or since inception, whichever is smaller.

*FIB Avangard*: Monthly Alpha – MSCI EM EE is the difference between the monthly return of NAV per share of FIB Avangard and the monthly return of MSCI EM Eastern Europe 10/40 Total Return EUR Index.

*FIB Classic*: Monthly Alpha – MSCI EM EE is the difference between the monthly return of NAV per share of FIB Classic and the monthly return of MSCI EM Eastern Europe 10/40 Total Return EUR Index.

*FFBH Vostok*: Monthly Alpha – MSCI Russia is the difference between the monthly return of NAV per share of FFBH Vostok and the monthly return of MSCI Russia 10/40 Total Return EUR Index.

*FIB Avangard*: Beta ( $\beta$ ) – MSCI EM EE has been calculated using the weekly returns of NAV per share of FIB Avangard and MSCI EM Eastern Europe 10/40 Total Return EUR Index over the last five years or since benchmarking to this index, whichever is smaller.

*FIB Classic*: Beta ( $\beta$ ) – MSCI EM EE has been calculated using the weekly returns of NAV per share of FIB Classic and MSCI EM Eastern Europe 10/40 Total Return EUR Index over the last five years or since benchmarking to this index, whichever is smaller.

*FFBH Vostok*: Beta ( $\beta$ ) – MSCI Russia has been calculated using the weekly returns of NAV per share of FFBH Vostok and MSCI Russia 10/40 Total Return EUR Index over the last five years or since inception, whichever is smaller.

*FIB Avangard*: R2 – MSCI EM EE has been calculated using the weekly returns of NAV per share of FIB Avangard and MSCI EM Eastern Europe 10/40 Total Return EUR Index over the last five years or since benchmarking to this index, whichever is smaller.

*FIB Classic*: R2 – MSCI EM EE has been calculated using the weekly returns of NAV per share of FIB Classic and MSCI EM Eastern Europe 10/40 Total Return EUR Index over the last five years or since benchmarking to this index, whichever is smaller.

*FFBH Vostok*: R2 – MSCI Russia has been calculated using the weekly returns of NAV per share of FFBH Vostok and MSCI Russia 10/40 Total Return EUR Index over the last five years or since inception, whichever is smaller.

Sharpe Ratio for all funds has been calculated using the weekly returns of NAV per share of each fund over the last five years or since the inception of the fund, whichever is smaller, and using 0% as risk-free return.

*FIB Avangard*: Composite Index is composed of 15 mutual funds that apply similar investment strategy to FIB Avangard and measures their equal-weighted return.

*FIB Classic*: Composite Index is composed of 18 mutual funds that apply similar investment strategy to FIB Classic and measures their equal-weighted return.

*FIB Garant*: Composite Index is composed of 7 mutual funds that apply similar investment strategy to FIB Garant and measures their equal-weighted return.

*FFBH Vostok*: Composite Index is composed of 8 mutual funds that apply similar investment strategy to FFBH Vostok and measures their equal-weighted return.

The Index are calculated in a standardized way, using the MoM, YoY and YtD returns of each fund ( $R_i, i=1$  to  $n$ ), based on formula:  $\sum (1/n \cdot R_i)$ , where  $n$  is the number of mutual funds, using similar strategies.

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WE NOTE THAT ANYONE WHO WANTS TO SUBSCRIBE UNITS IN FIB AVANGARD, FIB CLASSIC, FIB GARANT AND/OR FFBH VOSTOK SHOULD MAKE A DECISION BASED ON THE INFORMATION PUBLISHED IN THE MOST RECENT RESPECTIVE PROSPECTUSES. THE PROSPECTUSES AND BY-LAWS ARE AVAILABLE IN FFBH ASSET MANAGEMENT OFFICE - 2 ENOS STREET, 5TH FLOOR, SOFIA, 1408, BULGARIA, TEL: +359 (2) 810 6413, WWW.FFBHAM.BG AND FIBANK BRANCHES, EXPLICITLY LISTED AT WWW.FFBHAM.BG.